

CASE STUDY

Built and implemented transparent, results-driven system in 6 months

Type of Organization

Physician Group

Location

Florida, USA

Size of Organization

11-50 Employees

Engagement Period

2 Years



The Challenge



Number of patients attended by each physician daily



Number of claims billed to insurance companies daily



Cheques/Payments coming in daily



Claims that were denied and the reason behind denial



Identifying which major payers were denied claims and for what reason



Major denial reasons that could be sorted to improve overall collections



HelioNext Solution



Introduced Intelligent Dashboards that could be accessed anytime, anywhere with real-time information and numbers



Created relevant reports from where data was gathered



Introduced customized dashboards based on mutual agreement



Results

Access to information from Business Intelligence dashboards made the following possible:



Identification of performance deviations via historical trend analysis



Instant notification of any denial uptick



Identification of opportunities to improve physician productivity and profitability



Monitoring payer mix fluctuations and accounts receivable ageing

In addition, the following were easily trackable:



Accounts Receivable Summary



Denial Summary



Charge Summary



Payment Summary



Adjustment Summary